





Review RFP and Plan

- Determine team. resources and lead time
- Prepare an estimate of probable costs
- Request quotation from vendors and sub-contractors



Prepare Proposal And Review

- Save estimate of probable costs in centerstack folder
- Prepare proposal and review with client/customer
- Quotation approval

• Prepare shop drawings

Submittal

Finalize the bill of material

Purchase Order

- Submit shop drawings and BOM for review and approval
- Review shop drawings and BOM, provide revisions



Client Approval

- Review approved shop drawings and schedules w/MFG and install company
- Save approved shop drawings and BOM in centerstack folder
- Send approved shop drawings and BOM to production
- Prepare and submit PO to production
- **Production phase**



YOU DESIGN IT. WE BUILD IT.